**THE AUSTRALIAN INSTITUTE OF MAGIC**

**Annual General Meeting – Tuesday November 26, 2019 – 7.12pm**

APOLOGIES

* Dom Chambers
* Josh Staley
* Davide Kaufmann
* Nopera Whitley

PRESENT

* Tim Ellis
* Dan Bingham
* Nick Kesidis
* Les Cohen
* Lee Cohen
* David Chandler
* David Jones

INVITED BUT NO RESPONSE *(\* = interstate or international member)*

* Cosentino
* Adrian Kebbe
* Bruce Brown (unpaid)
* Dane Certificate\*
* Peter Cook
* Lawrence Leung
* Sebastian Rideaux
* Simon Coronel\*
* Brendan Croft
* Anthony DeMasi
* Nathan Ernest (unpaid)
* Enzo Ficco
* Tony Finch\*
* Joel Howlett\*
* Nicholas J Johnson
* Adam Mada\*
* Phoenix\*
* Ben Sheldon
* Michael Sullivan
* Mat Unwin
* Lachlan Wilde
* Nigel Xu
* Chi Han Yeo

CONFIRMATION OF MINUTES OF 2018 AGM

Proposed Nick Kesidis

Seconded Tim Ellis

Accepted YES

PRESIDENTS ANNUAL REPORT

**MAGICIANS AT WORK 2019**

Ten monthly events at The Channel, Arts Centre Melbourne from 7.30-9.00pm

Shows popular – Professional Development Sessions very poorly attended

Thanks to Joshua Cowie & ACM who give us tremendous support with the venue and staff

* **FEBRUARY** – professional development session
* **MARCH** – NICHOLAS J JOHNSON MC/Eugene Wong OE
* **APRIL** – professional development session
* **MAY** – TIM MC/Christof OE
* **JUNE** – professional development session *(packed because Juniors were told they must attend if they wish to enter the Junior Championships)*
* **AUGUST** – NICHOLAS J JOHNSON MC/Tim Ellis OE
* **SEPTEMBER** – professional development session
* **OCTOBER** – NICHOLAS J JOHNSON MC/no show OE
* **NOVEMBER** – professional development session *(Just three members showed up)*
* **DECEMBER** – TIM/Kane Lach OE

Summary – Members must make an effort to attend at least two sessions a year or reconsider why they want to be a part of AIM.

**AIM JUNIORS**

Two terms of five sessions at The Channel, Arts Aentre Melbourne from 5.30-7.00pm

Thanks to Josh Staley, Lee Cohen & Dan Bingham

**TERM 1**

* FEBRUARY – MARCH – APRIL - MAY -JUNE

**TERM 2**

* AUGUST – SEPTEMBER - OCTOBER – NOVEMBER – DECEMBER

Flyers were handed out at the Australian Junior Championships but did not result in any new faces at AIM Juniors.

**LECTURES**

Aim help promote and sometimes set up 9 lecturers at the Magic School of Confidence

Thanks to Anthony deMasi for producing these events for the Melbourne magic community.

* **JANUARY** – Mark Kalin & Jinger
* **FEBRUARY –** Simon Coronel
* **FEBRUARY –** Frances Menotti
* **MARCH** – Tayissa Artomomow & Nathan Darma
* **MAY** – Shane Cobalt
* **JUNE** – Kaki
* **JUNE –** John Carey
* **JULY** – Dan Harlan
* **NOVEMBER** – Harapan Ong

**FISM**

AIM/FISM Member Cards were purchased and distributed to financial members of AIM

FISM OCEANIA 2020. This cannot be held as an official event as FISM has requested a 1500 Euro licensing fee, airfares and accommodation. We will request to hold a FISM Qualified Competition instead and offer a financial prize to the winner to help them get to FISM 2021 in Quebec, Canada.

FISCM COMPLIANT COMPETITIONS. This has been introduced by Domenico Dante as a way that non-FISM clubs can run FISM competitions. AIM has objected that this will dilute the brand of FISM, but Domenico Dante announced the FCC program two months after beginning it in his own magic club in Italy.

OFFICIAL COMPLAINT re Masters of Magic. AIM also objected to the Masters of Magic convention referring to themselves at the World Magic Convention, as the FISM Statutes strictly prohibits the use of the word “world”. Domenico Dante ruled that Masters of Magic would be able to continue using the term and stated it was not against the FISM Statutes.

Article 3.3 No individual Member Society is allowed to use the terms “World”, “Asian”, “African”, “European”, “Latin American”, “North American” or “Oceanian”, in conjunction with its name, convention or its competition, without prior consent.

**AIM WEBSITE**

News posts added regularly

Events added frequently

Magic Schools and Courses are promoted

AIM Members are listed & promoted

Thanks to Tim for maintenance & content.

* A Wordpress update to “blocks” broke the website and took Tim three days to find a work around.
* The video content has vanished. Tim will try to restore this when he makes time. Estimate of two days.
* Over 1,200 pageviews weekly – 66% phone vs 27% laptop

MONTHLY NEWSLETTER – over 8,500 subscribers 20% open rate

**MMF 2019**

It was a big success with 17,000 guests attending (15,000 hub + 2,000 satellites) compared with 12,000 in 2018.

We tried having two hubs, but determined this will not work for MMF until we have more staff to manage it properly.

Lu Chen was a tremendous drawcard

BHC SPONSORSHIP. We received sponsorship from BHC Property because they were attracted by Lu Chen, but in the end they only paid 70% of their contracted fees.

 **MMF 2020**

CIRCUS OZ broke our verbal three year contract, meaning Tim has spent the last few months frantically searching for a venue for 2020, and the Eventfinda three year contract WILL break as a result, meaning AIM/MMF will have to pay a penalty fee of around $10,000.

Applications open December 1

Tim is currently completing the Application Forms, Producers Guide, and various documents that need to be live on the website by December 1

A number of overseas guest artists are now confirmed.

Unique special projects also being discussed

**CURRENT COMMITTEE**

**President**– Tim Ellis

**Vice President**– Dan Bingham

**Secretary/Treasurer**– Nick Kay

**Public Officer**– David Chandler

**Committee**– Nigel Xu, Dom Chambers, Ron Dorre

**AIM MEMBERS**

Currently there are 37 AIM Members – 3 are still unfinancial

We said farewell to - Ron Dorre & Rex Reeve

Notable accomplishments by AIM Members in 2019

* Appearing on AGT and The Illusionists – Dom chambers
* Auditioning for Fool Us – Josh Staley, Chi Han Yeo
* Curating The Alma Exhibition – Nicholas J Johnson
* Consultant for the Harry Potter Stage Show – Adam Mada
* Appearing on The Fitzroy Diaries & writing Lucky lee– Lawrence Leung
* Appearing on Neighbours & currently on a Regional Tour of Australia – Cosentino

**NEW COMMITTEE - Nominations**

**President**– Tim Ellis

* Proposed David Chandler
* Seconded Nick Kesidis
* Accepted YES

**Vice President**– Dan Bingham

* Proposed Tim Ellis
* Seconded Nick Kesidis
* Accepted YES

**Secretary/Treasurer**– Nick Kay

* Proposed Les Cohen
* Seconded David Jones
* Accepted YES

**Public Officer**– David Chandler \*

* Proposed Nick Kesidis
* Seconded David Jones
* Accepted YES

**Committee**– David Chandler

**ACCEPTANCE OF PRESIDENTS REPORT**

* Proposed Lee Cohen
* Seconded Nick Kesidis
* Accepted YES

TREASURERS REPORT

AIM FINANCES

* Income

MEMBERSHIP FEES– $60 x 28 = $1,680

\* 2 owing, 3 lifetime, 2 mmf staff comps

* EXPENSES

Mail chimp – $120 per month = $1,440

\* Nathan was looking into cheaper alternatives

FISM CARDS– $400

Ron Dorre – $500

Book Keeper - $200

RESULT– $860 loss for 2019

(If not for the two extraordinary expenses we would have a $40 profit)

ACCEPTANCE OF TREASURERS REPORT

* Proposed Nick Kesidis
* Seconded David Jones
* Accepted

AIM JUNIORS

DAN BINGHAM

* Discuss responsibilities of an AIM Junior Coordinator, review viability analysis to make it a paid position
* Vote on whether to implement the recommendation to make AIM Junior Coordinator an offical paid position
* Outline the important AIM Juniors dates in the year
* Schedule an AIM Junior Committee to meet in the summer holidays to cement the operations, marketing and administration; including weaving AJCM into the process, and implementing the recommendations to gain more attendees.
* Discuss branding going forward. “Session?” “Classes” “Workshops” “Coaching” “Club?” - is the focus not to learn tricks, rather develop your magic act? The difference between a club and classes. Expectations of families that attend.
* Feb a free session?

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VOTE TO MAKE AIM JUNIORS A PAID POSITION

* This vote has been postponed so all members can vote online on December 9.

SEE ATTACHED PROPOSAL FROM DAN – Please respond within this week. We want your feedback

OTHER BUSINESS

Should AIM apply for Not for profit registration?

* The assets and income of the organisation shall be applied solely to further its objects and no portion shall be distributed directly or indirectly to the members of the organisation except as genuine compensation for services rendered or expenses incurred on behalf of the organisation
* In the event of the organisation being dissolved, all assets that remain after such dissolution and the satisfaction of all debts and liabilities shall be transferred to another organisation with similar purposes, which is charitable at law and which has rules prohibiting the distribution of its assets and income to its members

<https://www.acnc.gov.au/>

- This means we can apply for advertising with Yarra Trams in 2020 for 2021

* **Nick Kesidis is going to look into this**

AIM EMAIL ADDRESSES: We will ask Nopera Whitley to look at our AIM email addresses – as they haven’t been working for a few years now.

MEETING CLOSED AT 8.05pm