**THE AUSTRALIAN INSTITUTE OF MAGIC**

**Annual General Meeting – Tuesday November 16, 2021 – 7.10pm**

PRESENT *(\* = interstate or international member)*

* Tim Ellis
* Josh Staley
* Nick Kesidis
* Dan Bingham
* Anthony DeMasi
* Adam Mada

APOLOGIES

* Lawrence Leung
* Anthony DeMasi
* David Jones
* Em Chandler
* Adam Mada
* Chi Han Yeo
* Davide Kaufmann
* Nopera Whitley
* Lee Cohen (unfinancial)

MAYBE

* Ben Sheldon

INVITED BUT NO RESPONSE

* Adrian Kebbe
* Simon Coronel\*
* Nathan Ernest
* Enzo Ficco
* Joel Howlett\*
* Nicholas J Johnson (unfinancial)
* Michael Sullivan
* Nigel Xu\*
* Canaan Yung
* Michael Karkoszka
* Lachlan Wilde
* Dom Chambers
* Joe Williams
* Nicola Gidley
* Pierre Ulric \*
* Wayan Vasilli
* Sebastian Rideaux
* Dane Certificate\*
* Les Cohen
* Mat Unwin
* Paul Cosentino

CONFIRMATION OF MINUTES OF 2020 AGM

* https://australianinstituteofmagic.org/wp-content/uploads/2020/11/AGM-Minutes-2020.docx

Proposed Nick Kay

Seconded Dan Bingham

Accepted Yes

AIM JUNIORS REPORT – Josh Staley

Josh is finding it very challenging to get Juniors back in person and most are choosing the Zoom option. Josh is not sure what the best strategy to get Juniors to return in person. The last AIM Juniors was attended by just one guest, while the others all cancelled. Josh suspects it could be a lack of focus now that the Magic Festival is behind them.

There is an offer for Juniors to perform at the Hurstbridge Market. This may fire up enthusiasm for the Juniors to start performing again.

PRESIDENTS ANNUAL REPORT

* **MAGICIANS AT WORK 2021:** We ran a few events via Zoom but were very pleased to run our most recent session in person. We had half a dozen AIM Members in attendance along with some guests from The Magic Circle and Magician’s Creed. Everyone had a great time and our final event for the year is a SHOW on December 8. Hopefully, The Channel at Arts Centre Melbourne will be back in action for our 2022 sessions starting in February… if not, The Laneway Theatre is still always available free of charge.
* **WELL BEING:** Treasurer Nick Kay took on the role of ‘Welfare Officer’, calling AIM Members to check up and see how they were doing during lockdown. He will speak about that in his Treasurer’s Report.
* **FISM:** AIM has left FISM and now the West Australian Association of Magicians is the only FISM Club in Oceania. We have a good working relationship with their President Tim McDougall and are keeping in touch as we get closer to the FISM World Championships, Quebec, next July. Vincent Kuo will be competing as the Oceania Champion of Magic, while Simon Coronel will be competing as the North American Champion.
* **AIM WEBSITE:** The site still continues to get a lot of hits and ranks well organically in Google. Last year we tried to to refresh all the AIM Members free listings on <https://australianinstituteofmagic.org/aim-members/> by sending out a form to all members. Sadly nobody filled it out so we still only have 7 out of our 35 members listed.
* **NEWSLETTER:** Every month I write and send our AIM/MMF newsletter to over 8,000 magic fans. Every now and then an AIM Member will submit something for me to include, but it would be great if more members, especially those who are struggling to get work, would send something to include. The next one goes out in a week or so.
* **MMF 2021:** We were very lucky to be able to stage our 2021 MMF between lockdowns, and it was a huge success. 70 of the 122 shows performed were SOLD OUT! In other words, around 8,200 of the 10,200 tickets available were sold!
* **AIM MEMBERS:** Currently there are 35 AIM Members (Bruce Brown, Tony Finch & Brendan Croft left, Canaan Yung joined) – 3 are still unfinancial (same three as last year).

**MEMBERS NOTABLE ACHIEVEMENTS**

* Simon Coronel – P&T Fool Us (2nd appearance) & North American FISM Champion
* Dom Chambers – James Galea’s Best Show Ever
* Josh Staley, Lawrence Leung, Tim Ellis, Anthony DeMasi, Pope & Johnson – Zoom Shows
* Nicholas J Johnson – Adult Education Course.
* Adam Mada – Zoom Show for NSW Schools
* Tim Ellis & Adam Mada – Magic of Oz show run by Sydney IBM.
* Joel Howlett – Live public shows in Newcastle in March & December
* Cosentino – back touring Australia with his stage show
* Dan Bingham received a grant to develop more magic in Geelong.

ACCEPTANCE OF PRESIDENTS REPORT

* Proposed Nick Kay
* Seconded Dan Bingham
* Accepted Yes

TREASURERS REPORT

AIM FINANCES

* INCOME TO DATE

MEMBERSHIP FEES– $70 x 26 + $50 x 1 = $1,870 (Down from $2,030 last year) ($210 more if the 3 unfinancial pay) + 3 lifetime, 2 mmf staff comps

* EXPENSES TO DATE
1. Mailer Lite– about $75 per month (as opposed to $120 with Mail Chimp) = $900
2. Book Keeper - $200
3. Public Officer Filing Fee - $59.20

RESULT– $710.80 profit for 2021

**FINANCIAL YEAR** – INCOME $1,870 (AIM MEMBERS) – EXPENSES $900 (MAILERLITE)

AIM JUNIORS – INCOME $0 (MEMBERSHIPS)

MMF – though we were expecting to make a $20,000 loss, we made a small profit, which will go towards publicity and venue dressing for 2021. Detailed budget available on request.

(AIM Juniors & MMF are separate balances within the same account)

**AIM/MMF Account total on Nov 16, 2021: $96,728.78**

Because 2020/21 was a write off, it was decided that the 2022 Membership fee for current financial members of AIM will be $0. New members, or those unfinancial, will still pay $70 as usual.

Nick’s welfare phone calls. He called all members by email or phone to see how everyone was doing. Some were struggling financially and emotionally and really appreciated the calls. Nick is continuing the calls and does regular video chats to help magicians feel included.

ACCEPTANCE OF TREASURERS REPORT

* Proposed Tim Ellis
* Seconded Dan Bingham
* Accepted Yes

SECRETARY/PUBLIC OFFICERS REPORT – Em Chandler

Em Chandler was unable to attend, but said they are happy to continue in her role as Secretary for 2022.

VOTING

**CURRENT COMMITTEE**

**President**– Tim Ellis

**Vice President**– Dan Bingham

**Treasurer**– Nick Kay

**Secretary/Public Officer**– Em Chandler

**Committee**– Sebastian Rideaux & Lachlan Wilde

**NEW COMMITTEE - Nominations**

**President**– Tim Ellis

* Proposed Dan Bingham
* Seconded Nick Kay
* Accepted Yes

**Vice President**– Dan Bingham

* Proposed Nick Kay
* Seconded Josh Staley
* Accepted Yes

**Secretary/Public Officer**– Em Chandler

* Proposed Tim Ellis
* Seconded Nick Kay
* Accepted Yes

**Treasurer/Welfare Officer** – Nick Kay

* Proposed Josh Staley
* Seconded Dan Bingham
* Accepted Yes

**Committee**– Josh Staley

BUSINESS FROM THE LAST AGM

* Magic Donated to AIM – We had a big online sale of magic last year and raised almost $3,000 for AIM Juniors.
* AIM EMAIL ADDRESSES: We will ask Nopera Whitley to look at our AIM email addresses – as they haven’t been working for a few years now. Nopera hopes to look into this very soon.
* Adam Mada suggested we do a Membership Drive to involve more professional magicians, such as those in CIGAM. Dan Bingham will draft a brief BENEFITS OF AIM document and we will create a Membership Application and begin promoting this in December. This did not happen.
* COVID PANEL – Em Chandler drafted AIM’S Covid Policy for Magicians and Nick Kay, Adam Mada and Dan Bingham assisted. This has been online since early 2021.

NEW BUSINESS

Magic

The meeting was declared closed at 7.26 pm